

Topper AGM Worlds 2020

Topper Boat Builders report

Apologises From [Martin Fry, Robert White, Rick Reading](#)

Boat sales

Topper sales were on par with last year April 2019/March 2020 which was our financial year end

UK sales were had seen a slight increase in 2019

Unfortunately COVID19 has seriously affected our business however we are starting to see signs of growth in **2020/21** for the **UK** retail sales buy a small percentage because people are staying at home and not travelling as much.

Topper Developments

New Topper 6.4 sail

We are planning a special package offer for the Topper 6.4 to help get the class going in 2020. See offer below

TOPPER HARKEN RACE 6.4

Complete with launching trolley, top cover, under cover, spar bag, foil bag, comes with 6.4 sail.

Special Offer: £3,500.00

Saving: £929.00

- **Russ to discuss the testing process and the changes from a standard rig**

Genuine Topper label

Topper **Genuine product** stickers was introduced in 2018 to ensure all genuine Topper parts will be protected by having a genuine Topper parts label on them. This introduction has helped the measurers at events and has stopped substandard parts being passed off a genuine Topper parts. This has ensured that you the end-users get high quality products that they have paid.

Foiling Topper kit

We have a foiling kit at QMSC which has been supplied for testing from company in Australia to help develop a foiling kit for the Topper. We hope to have video footage

of the kit in action by mid to the end of September. We will keep the class up-dated with the progress.

Topper Export markets

Australia

Sam and Sereena have been working with the Chinese to hoist an Asian games event in a prestigious sailing club.

They have sent out the emails to gauge the level of support for a TOPPER Asian Championships in Western Australia during December 2021 and or January 2022.

The event is a fully sanctioned ITCA championship with registration through ITCA's online system and the championships being delivered in accordance with the ITCA's sail instructions/guidelines. We were told to plan for 120 competitors however I would like to think we could get 150-180.

All the sign are very positive and it looks like the event will take place as long COVID has a second wave.

China

The Chinese have ordered more boats for this year **2020** but they have not taken them yet, we hope to ship them later this year.

The Chinese market for the Topper is still growing and we are confident it will continue to grow in **2021**

Their sailors are receiving extra coaching and the racing fleets have grown to well over **350 boats**.

The Topper **Chinese Class Association** is well established and this is the fifth year that they have held Meisha inter-club championships along with their Asian games which was introduced three years ago.

Canada

Canadian class association.

John Gronan has establish the **Canadian Topper Class Association (CTCA)** and they have confirmed that the Topper is now an official recognized class in Canada. The Quebec Sailing Federation (FVQ) has approved it. The Topper will be used in the [Quebec Games](#) 2021 next summer as an official class boat for the 12 - 17 year olds.

That's all for now, any question? Please come and see me after the meeting.

Russ Dent

Topper Sales Executive